



Partner With Akative™

Agent Opportunities

Increase Your Profitability

Want to offer your customers a Internet failover solution, but don't want to maintain the solution yourself? Become an Akative Agent!

As an agent, you can confidently increase your portfolio offerings by adding the leading Internet failover solutions and an unbeatable monitoring platform, knowing that they are backed by a dedicated team full of experts. Market Akative solutions to your customers, and for each won deal Akative will award you, the agent, monetary compensation — increasing your bottom line.

Top Akative Products:



RocketFailover® — Say Goodbye To Internet Downtime
RocketFailover is the leading backup Internet solution that uses powerful 4G LTE, automatic failover, and intelligent monitoring to keep you online.



RocketSD™ — Integrated 4G/SD-WAN For Critical Applications
RocketSD provides more granular control for maintaining connectivity for business critical applications so they are not affected by issues like jitter.



iStatus® — Distributed, Multi-Site Network Monitoring
iStatus makes it easy for you to monitor all of your Internet connections across all business locations and provides issue alerts to your smart device.



iStatus NPM™ — All-In-One Network Performance Monitoring
iStatus NPM provides powerful insight into your network by monitoring key cloud applications, Internet congestion, network protocols, and more.



Straight Forward

We value trust and transparency with our channel sales partners. Thus, we've made our partnership opportunities easy to implement and understand.



Dependable

We want our channel sales partners to thrive. We provide dependable sales and technical support along with training and exclusive education and sales material (hosted on our Partner Portal).



Enrich Your Portfolio

Add RocketFailover along with our patented iStatus monitoring platform with AI technology that is loved and trusted by hundreds of businesses to your portfolio of products and services.

Becoming An Akative Agent

We welcome businesses of all sizes and industries to partner with us and become an Akative Agent. We especially encourage those providing their customers with services that rely on Internet connectivity like VoIP, Point of Sale (POS) systems, IoTs, and more.

As an Akative Agent, you will submit request quotes on behalf of your customers and receive monetary compensation for won deals. Agents are not responsible for managing the failover solution, providing support, nor billing the customer for the failover services. Rest easy knowing that Akative is here to ensure all customer failover and monitoring needs are met by our friendly team of experts.

Benefits:

- Competitive Spiff/commission program
- Onboarding education
- Access to Akative support
- “Hands-free” confidence — Akative ensures all referred customers’ needs are met quickly & efficiently



Akative Offers A Wealth of Advantages



Leading Technology

Akative is the creator of the leading Internet failover solution in the US for SD-WAN, VoIP, IoT, and many more applications! Each failover solution comes with iStatus — our multi-location monitoring platform that contains patented and patent-pending technology. No other company can provide this unique combination.



Dedicated Team

We have a dedicated team of experts continuously managing, innovating new features, and providing support for all of our solutions. When you call for Akative support, whether it's for help with sales or a technical issue, you will always chat with one of our friendly team members — not a robot or third party call center.



One-Stop-Shop

Akative provides everything required for an Internet failover solution: the hardware, configuration, data, monitoring platform, and more. Even better, every solution is customized to meet the needs of your customers' unique network requirements!



Channel Partner Commissions

Becoming a channel partner allows you to offer the leading backup Internet solution while not having to maintain it. In addition, enjoy a low pressure sales environment while earning a commission from each sold solution that came through you!

Go to Akative.com/Partners or call 888-484-4649 to become a Akative Agent today!